Boyd Group Services Inc.

O3 2022 Fact Sheet

PROFILE

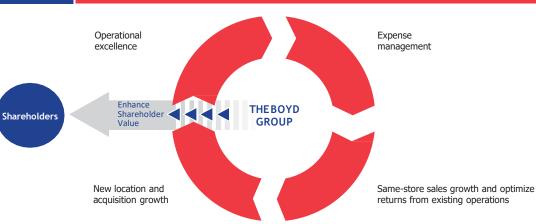
Boyd Group Services Inc. ("BGSI"), through its operating company, The Boyd Group Inc. and its subsidiaries ("Boyd" or the "Company"), is one of the largest operators of non-franchised collision repair centers in North America in terms of number of locations and sales. The Company currently operates locations in Canada under the trade names Boyd Autobody & Glass and Assured Automotive, as well as in the U.S. under the trade name Gerber Collision & Glass. The Company is also a major retail auto glass operator in the U.S. under the trade names Gerber Collision & Glass, Glass America, Auto Glass Service, Auto Glass Authority and Autoglassonly.com. In addition, the Company operates a third-party administrator, Gerber National Claims Services ("GNCS"), that offers glass, emergency roadside and first notice of loss services. The following is a geographic breakdown of the collision repair locations, including intake centers, and trade names.

COLLISION LOCATIONS



fleet locations co-located with collision repair centers in the U.S. The number of locations and number of intake centers does not reflect the temporary conversions from production to intake locations in Canada or the temporary suspension of certain intake locations in the U.S

BUSINESS STRATEGY





MARKET FACTS

TSX Symbol: BYD.TO Close Price (November 9, 2022): C\$205.02 52-week Range: C\$117.48-243.10 Shares Outstanding: 21.5M Market Capitalization: C\$4,402.2M Annualized Dividend (per share): C\$0.588 Current Yield: 0.3%

MANAGEMENT

Timothy O'Day President & CEO Narendra "Pat" Pathipati **Executive Vice President & CFO Brian Kaner Executive Vice President & COO Collision**

DIRECTORS

David Brown (Independent Chair) **Brock Bulbuck Robert Espey Robert Gross** John Hartmann Violet Konkle Timothy O'Day William Onuwa Sally Savoia

CONTACT INFORMATION

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⇒ lowa **Total Locations**

BOYD AUTOBODY & GLASS (CANADA)

15

12

4

48

87

87

73

71

70

40

39

36

35

34

33

32

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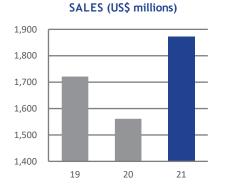
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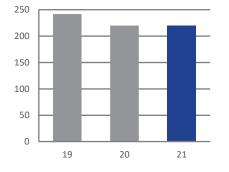
British Columbia



FINANCIAL SUMMARY



ADJUSTED EBITDA* (US\$ millions)



Three months ended

Nine months ended

(in US\$ millions, except per share and % amounts)	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Sales	\$625.7	\$490.2	\$1,795.2	\$1,356.5
Gross Profit	\$282.3	\$215.7	\$805.2	\$614.8
Adjusted EBITDA*	\$73.0	\$51.5	\$198.8	\$162.2
Adjusted EBITDA Margin*	11.7%	10.5%	11.1%	12.0%
Adjusted Net Earnings*	\$12.1	\$2.4	\$27.8	\$22.1
Adjusted Net Earnings* per share	\$0.56	\$0.11	\$1.29	\$1.03

*Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Earnings and Adjusted Net Earnings per share are non-GAAP financial measures and ratios and are not standardized financial measures under International Financial Reporting Standards and might not be comparable to similar financial measures disclosed by other issuers. For additional details, including a reconciliation of each non-GAAP financial measure to its nearest GAAP equivalent, please see "Non-GAAP Financial Measures and Ratios" in Boyd's MD&A filing (dated November 9, 2022) for the period ended September 30, 2022. A copy of Boyd's MD&A filing (dated November 9, 2022) for the period ended September 30, 2022 can be accessed via the SEDAR Web site (www.sedar.com)

SUMMARY Strong balance sheet **STABILITY** \checkmark Insurer preference for MSOs **Recession resilient** \checkmark ÷ Focus on ✓ US\$36.9 billion fragmented industry enhancing High ROIC growth strategy \checkmark GROWTH Market leader/consolidator in North America \checkmark shareholders' value Cash dividends/conservative payout ratio SHAREHOLDER VALUE 5-year total shareholder return of 138.07%

INVESTOR RELATIONS

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